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Category	Product
Course	Discount Wizard
Version	1.1
Client	Generic
Software	2.18.5.34

Hints and Tips

- ✓ Use this discount to give customers every Nth (e.g. 2nd, 4th, 5th...) product for free (or discounted, see page 3) when they buy a certain quantity of the target product/s.
 - You can offer the discount over a range of products, such as various flavours or a brand; they can be different prices.
- ✓ POS operators must still scan the Nth product to trigger the discount; this keeps its SOH accurate in the system.
- ✓ If a customer buys products that are eligible for more than one discount, POS applies exclusive discounts first (page 4), based on the **priority level**.
 - All eligible discounts are calculated off the original price, unless the **Apply on top of price overrides** checkbox is selected (see page 4).

If the eligible discounts are:	And the priority levels are:	Then the customer gets:
all exclusive (only one can apply)	the same	only the discount with the lowest discount ID (the oldest one).
all exclusive	different	only the discount with the highest priority.
all non-exclusive	different or the same	all eligible discounts.
a mixture of exclusive and non-exclusive	different or the same	one exclusive discount (depends on priority, as above), and all non-exclusive discounts.

Nth Item Free Discount

Examples of Nth Item Free Discounts:

- Buy one get one free – Molenburg Bread 700g Varieties.
- Buy one Santa Vittoria Mineral Water 1.5L, get one free
- Buy any 2 get the 3rd Free (lowest priced item free) – Ice Beer, Gold Bitter or Red Bitter Cans 30x375ml as pictured.


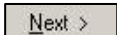
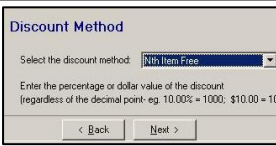
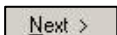


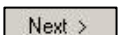


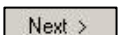
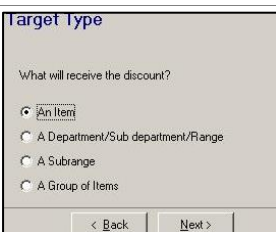
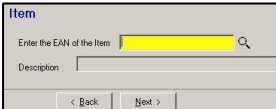
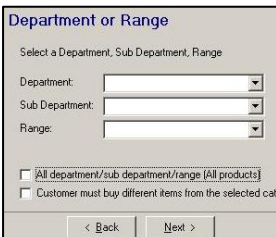

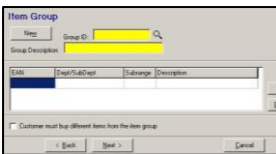


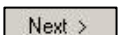
Procedure to Create an Nth Item Free Discount

1.	From the HOS/BOS Tools menu, select Discount Wizard .		
2.	To:	Then:	
	Create a discount from scratch	Click New . Go to step 3.	
	Use another discount as the base (copy it)	Search for and select the discount to see on-screen. Click Clone . <i>*All details are copied, and the Description now starts with 'CLONE'*</i> <i>*Click Undo to cancel creation of this discount.*</i> Edit the discount, i.e. update the description, dates, and items. Go to step 20 to save.	
3.	Type a brief description of the discount. <i>*Maximum 80 characters.*</i>		
4.	Type a description that will print on the customers receipt next to the discount amount (<i>below the target product</i>). <i>*Maximum 30 characters.*</i>		
5.	Select the Start Date that the discount is effective in stores. <i>*Defaults to today's date.*</i>		
6.	Select the End Date for the discount; the last day that customers can get the discount. <i>*Defaults to one month from today's date.*</i>		
7.	Select the Priority Level for this discount. <i>*[1] is the highest priority; set a higher priority for discounts that provide better value for customers.*</i>		

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Hints and Tips

- ✓ Function buttons:
 - **Back:** to check/edit selection/s on the previous screen.
 - **Next:** to go to the next screen.
 - **Cancel:** to cancel the discount.
- ✓ The **Target** defines what product or products the discount is offered for.
- ✓ Select the **Customer Must Buy different item from the selected category** check box if the discount only applies if the customer buys different products within the selected target category.
- ✓ Use an **Item Group** target to give customers a discount from a selection of individual products, or a product has multiple EANs/packaging.
 - Refer to the [PRO-3b Item Groups Fact Sheet](#).

8.	Select the Show a total dollar saving... check box if you want the discount & total amount saved to print at the end of the receipt, <i>*If a generic savings message has been configured for all receipts, this includes the saving instead.*</i>											
9.	Click  .											
10.	In the Select Discount Method field, select Nth Item Free .											
11.	Click  .											
12.	Select the product or category of products that the discount is offered for: <table><tr><th>To discount:</th><th>Then:</th></tr><tr><td>a single product (use A Group of Items if there are multiple EANs)</td><td>select An Item. Click Next. Type or search for the EAN.</td></tr><tr><td>a product in a selected department, sub department or range</td><td>select A Department/Sub department/Range. Click . Select the required department tree. <i>*You can select the Range to populate the hierarchy.*</i></td></tr><tr><td>a product in a selected sub-range</td><td>select A Subrange. Click . Select the required sub range.</td></tr><tr><td>a specific group of products</td><td>Select A Group of Items. Click . In the Group ID field, type or search for the group OR click New to create a new group. <i>*Refer to Hints & Tips.*</i></td></tr></table>	To discount:	Then:	a single product (use A Group of Items if there are multiple EANs)	select An Item . Click Next . Type or search for the EAN.	a product in a selected department, sub department or range	select A Department/Sub department/Range . Click  . Select the required department tree. <i>*You can select the Range to populate the hierarchy.*</i>	a product in a selected sub-range	select A Subrange . Click  . Select the required sub range.	a specific group of products	Select A Group of Items . Click  . In the Group ID field, type or search for the group OR click New to create a new group. <i>*Refer to Hints & Tips.*</i>	    
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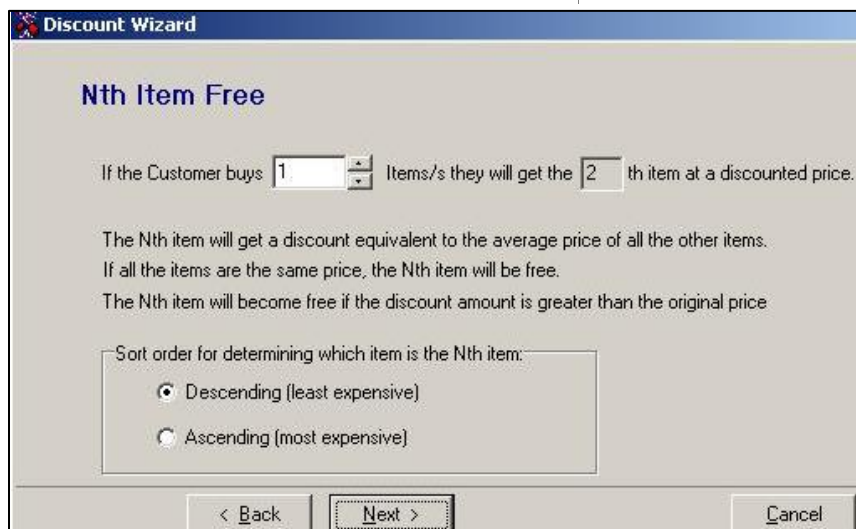


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Hints and Tips

- ✓ The **Sort** order determines if the Nth product is actually free or only discounted; SUREfire calculates the average total current price of all the products that the customer has to buy (including the Nth one), then subtracts this amount from the price of the Nth product.
 - Products are sorted by current price (after any discounts or price overrides).
 - If sorted in **Descending** order, then the Nth product is the least expensive, which means that the average amount will always be enough to reduce the price of the Nth product to zero (free).
 - If sorted in **Ascending** order, the Nth product is the most expensive, which means that the average amount won't be enough to reduce the price of the Nth product to zero (unless all the products are exactly the same price).
 - The sort order is irrelevant if the target is a 'single item', or all the products are the same price; the Nth product will always be free.

13. Select the quantity of target product/s that the customer has to buy before the next target product is free (or discounted).



Discount Wizard

Nth Item Free

If the Customer buys Item/s they will get the th item at a discounted price.

The Nth item will get a discount equivalent to the average price of all the other items.
If all the items are the same price, the Nth item will be free.
The Nth item will become free if the discount amount is greater than the original price

Sort order for determining which item is the Nth item:

☒ Descending (least expensive)
☐ Ascending (most expensive)

< Back Next > Cancel

14. Select what order to **Sort** the products in; this determines if the Nth product will be free or only discounted.

See Hints & Tips.

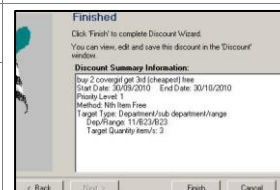
15. Click **Next >**.

16. Click **Finish**.

17. Review and change the details of the discount as required.

*Click the **Targets** tab to view the detailed parameters.*

*If required, click the **Labels** tab to design a ticket; refer to the [PRO-3d Add a Discount Ticket Fact Sheet](#).*



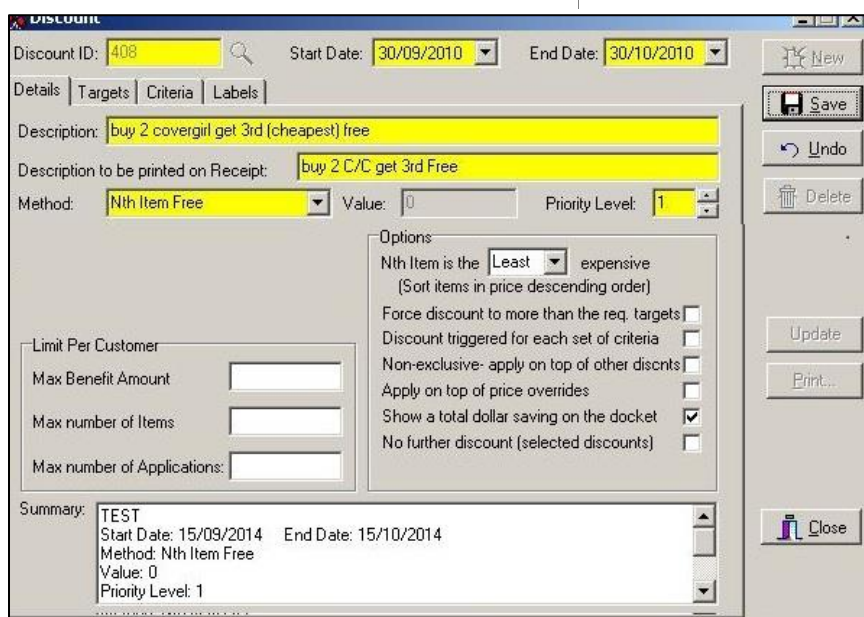
Finished

Click 'Finish' to complete Discount Wizard.
You can view, edit and save the discount in the 'Discount' window.

Discount Summary Information:

Step 2 coverage get 3rd (cheapest) free
Start Date: 30/09/2010 End Date: 30/10/2010
Priority Level: 1
Method: Nth Item Free
Target Type: Department/sub department/range
Target Range: 11/623/623
Target Quantity item/s: 2

< Back Next > Finish Cancel



Discount

Discount ID: Start Date: End Date:

Details Targets Criteria Labels

Description:

Description to be printed on Receipt:

Method: Value: Priority Level:

Options:

Nth Item is the expensive
(Sort items in price descending order)

Force discount to more than the req. targets ☐
Discount triggered for each set of criteria ☐
Non-exclusive- apply on top of other discounts ☐
Apply on top of price overrides ☐
Show a total dollar saving on the docket ☒
No further discount (selected discounts) ☐

Limit Per Customer

Max Benefit Amount
Max number of Items
Max number of Applications:

Summary:

TEST
Start Date: 15/09/2014 End Date: 15/10/2014
Method: Nth Item Free
Value: 0
Priority Level: 1

New Save Undo Delete Update Print... Close



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









Hints and Tips

✓ Limit Per Customer options:

- **Max Benefit amount:** not used in this type of discount.
- **Max number of items:** not used in this type of discount.
- **Max number of applications:** the number of times the discount can be applied; e.g. if 'Buy any 2 Maybelline Cosmetics and get 3rd free' can only be applied [4] times, then a maximum of 4 cosmetic products will be free.

✓ Options check boxes:

- **Nth Item is the [x] expensive:** determines if the Nth product is actually free or only discounted (see page 3).
- **Force discount to more than the req. Targets:** not used..
- **Discount triggered for each set of Criteria:** Not used.
- **Non-exclusive- apply on top of other disnts:** If selected, this discount can be applied to an already discounted product. E.g. two discounts '10% off beer' & 'Buy two from these selected Beer 24pk slabs and get the 3rd free'; the customer gets the 3rd beer free and 10% off the other two slabs.
An exclusive discount won't apply if another exclusive discount has already been applied to the product.
- **Apply on top of price overrides:** Recommended & only applicable if you've sorted in **ascending** order (at step 13) (otherwise the product is already free); if selected, the average amount (that's subtracted from the price of the Nth product) is calculated using the current price of the product/s, rather than the original price (so a lesser amount is subtracted).
- **No further discounts (selected discounts):** stops the discount from receiving a staff/% off txn discount set to exclude selected discounts.

18.	If required, limit the number of times the customer can receive the discount in a single transaction. <i>*See Hints and Tips.*</i>	<div>Limit Per Customer</div> <div>Max Benefit Amount <input type="text"/></div> <div>Max number of Items <input type="text"/></div> <div>Max number of Applications: <input type="text"/></div>								
19.	As required, select the Options for the discount. <i>*See Hints and Tips.*</i>	<div>Options</div> <div>Nth Item is the <input type="text" value="Least"/> expensive (Sort items in price descending order)</div> <div>Force discount to more than the req. targets <input type="checkbox"/></div> <div>Discount triggered for each set of criteria <input type="checkbox"/></div> <div>Non-exclusive- apply on top of other discounts <input type="checkbox"/></div> <div>Apply on top of price overrides <input type="checkbox"/></div> <div>Show a total dollar saving on the docket <input checked="" type="checkbox"/></div> <div>No further discount (selected discounts) <input type="checkbox"/></div>								
20.	Click 									
21.	<table><tr><th>To:</th><th>then:</th></tr><tr><td>create another discount</td><td>return to step Error! Reference source not found..</td></tr><tr><td>finish (BOS user)</td><td>click  Click </td></tr><tr><td>finish (HOS user)</td><td>click  Activate the discount/s for the applicable store/s. <i>*Refer to the PRO-3f Activate a Discount Fact Sheet. *</i></td></tr></table> <p><i>*The discount is effective at POS on the nominated date.*</i></p>	To:	then:	create another discount	return to step Error! Reference source not found..	finish (BOS user)	click  Click 	finish (HOS user)	click  Activate the discount/s for the applicable store/s. <i>*Refer to the PRO-3f Activate a Discount Fact Sheet. *</i>	
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